



**Functional language for dealing with enquiries**

*Brainstorm phrases into these categories.*

<b>Asking people to wait</b>
<b>Saying you don't know</b>
<b>Putting them in contact with someone else</b>

*Compare with the phrases under the fold, brainstorm more, then compare your extra ideas as a class.*

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<b>Asking people to wait</b> <ul style="list-style-type: none"><li>● “Just a moment/ minute, I’ll (look up the information on my computer/ get a catalogue/ phone my colleague and check/ find the right page/ look for the right section)”</li><li>● “Please take a seat and I’ll ask you to come up when I’ve finished”</li><li>● “If you can give me some contact details, I’ll find out for you and get back to you as soon as I can”</li></ul>
<b>Saying you don't know</b> <ul style="list-style-type: none"><li>● “Unfortunately I don’t have that information at the moment”</li><li>● “I’m afraid I’m not really very sure.”</li><li>● “I’m sorry but I don’t have any knowledge of that matter.”</li></ul>
<b>Putting them in contact with someone else</b> <ul style="list-style-type: none"><li>● “My colleague knows more about this. I’ll give you his/ her phone number/ email address”</li><li>● “I’ll ask my colleague to come over to speak to you”</li><li>● “If you give me your phone number/ email address, I’ll ask someone with more knowledge of the matter to contact you as soon as possible.”</li></ul>

*Label these other kinds of typical phrases for dealing with enquiries with headings like the three above and then add more phrases that are used in the same ways.*

- “How may I help you?”
- “Please let me know if you have any questions.”
  
- “Was there anything else?”
- “So, as I said I’ll email you an up to date catalogue by the end of today.”
  
- “I’m afraid I don’t understand what the question is”
- “I’m still not sure exactly what it is you want to know.”
  
- “Do you mean...?”
- “If I understand you correctly, you are asking about...”
  
- “Is that clear?”
- “... if you see what I mean”
  
- “Does that answer your question?”
- “Is that what you wanted to know?”
  
- “Unfortunately (it isn’t possible to...)”
- “I’m sorry to say (that information is out of date)”
  
- “Usually it is not possible, but in this case...”
- “Luckily,...”
  
- “Actually,...”
- “That used to be true, but at present...”

*Compare with the categories and phrases on the next page.*



<b>Offering help</b> <ul style="list-style-type: none"><li>● “Can I help you (at all)?”</li><li>● “How can I help you?”</li><li>● “Do you need any help?”</li><li>● “How may I be of assistance?”</li><li>● “Please let me know if you can’t find the right information”</li><li>● “Who’s next?”</li><li>● “(Of course). Go ahead”</li><li>● “Please ask anything you like.”</li><li>● “No problem. That is what I am here for.”</li></ul>
<b>Ending the conversation</b> <ul style="list-style-type: none"><li>● “Is there anything else you’d like to ask?”</li><li>● “Does that answer all your questions?”</li><li>● “So, if there’s nothing else...”</li></ul>
<b>Saying that you don’t understand</b> <ul style="list-style-type: none"><li>● “Could you explain again what your question is?”</li><li>● “Could you explain that another way?”</li></ul>
<b>Checking if you’ve understood (paraphrasing etc)</b> <ul style="list-style-type: none"><li>● “So, basically you want to know...”</li><li>● “Just to double check, you’d like me to tell you...”</li></ul>
<b>Checking if they’ve understood</b> <ul style="list-style-type: none"><li>● “Have I explained myself well?”</li></ul>
<b>Checking if you’ve answered their question</b> <ul style="list-style-type: none"><li>● “Is that of any help?”</li><li>● “Is that what you were asking about?”</li></ul>
<b>Giving bad news</b> <ul style="list-style-type: none"><li>● “I’m afraid (we aren’t allowed to...)”</li><li>● “I’m sorry but (... is fixed)”</li><li>● “University policy forbids...”</li></ul>
<b>Giving good news</b> <ul style="list-style-type: none"><li>● “Fortunately,...”</li><li>● “I’m happy to be able to tell you that...”</li></ul>
<b>Correcting the information</b> <ul style="list-style-type: none"><li>● “(If you look at this page you will see that) in fact...”</li><li>● “Nowadays,...”</li><li>● “Since.....”</li></ul>